

**VT Health Care Innovation Project
Payment Models Work Group Meeting Minutes**

**Monday, November 3, 2014 2:00 PM – 3:15 PM.
EXE - 4th Floor Conf Room, Pavilion Building, Montpelier**

Pending Work Group Approval

Topic	Notes	Next Steps
Welcome and Introductions Approve meeting minutes	Steve Rauh called the meeting to order at 2pm. Paul Harrington made a motion to approve the minutes, Lila Richardson seconded. Motion passes.	
Presentation on Yr 2 Medicaid SSP Gate and Ladder Plan	Kara Suter and Alicia Cooper presented on attachments 2a, 2b and 2c – the following were comments or questions to the presentation: <ul style="list-style-type: none">• Paul Harrington asked if the GMCB policy of payment for improvement for the commercial Shared Savings Program will also apply to Medicaid. Kara Suter responded that Medicaid SSP is under a different contract, though it would be ideal to see alinement of programs. Invites comment from the workgroup.• Cecelia Wu asked in which WG would the gate and ladder option would be chosen. Kara Suter responded that the PMWG will be first to make discuss, then it will go to QPM for input. PMWG will be the group that makes formal recommendations to the Steering Committee.• Paul Harrington made a comment about the math for the Medicaid benchmarks and the problems that will arise when using percentages instead of whole numbers when calculating performance. Suggests using a whole number instead of percentage to avoid that issue. This suggestion was taken under consideration.• Lila Richardson asked who is making the decisions on updating benchmarks in Yr 2 for Commercial ACOs. Seeking clarification on	

how the input of workgroups helps to guide this process. Kara Suter explained the process and the complications that arise with current contracts in place between State, Federal and ACOs.

- Pat Jones clarified that this group would weigh in on gate and ladder methodology and recommend to Steering and Core team while looking for input from other workgroups. As this is a payment issue, it is the charge of this workgroup to discuss first.
- Paul Harrington asked why 2013 data was included if it was prior to the implementation of the Medicaid SSP, and why scores were calculated for the 12 month period spanning the last 6 months of 2013 and the first 6 months of 2014--would have liked to see data for the first half of 2014 in isolation. Shawn Skaflestad asked about the utility of presenting scores for a 12 month period that was not the calendar year, and more discussion took place around the benefit of providing the most recent months in this Gate and Ladder scenario.
- Joyce Gallimore commented on her concern of raising the gate during this learning process. Concern for providers who are making an investment and their willingness to understand that change takes time
- Julie Wasserman asked for clarification on the initial performance percentages of the ACOs and the gate being substantially lower than ACO-specific baseline performance. Alicia Cooper commented that there was no ACO-specific performance information available when gate was originally set—statewide Medicaid performance was used as a proxy.
- Paul Harrington asked what the savings are. Kara Suter responded that they do not yet know, have started to run this calculation – predicts a couple more months before projected savings will be released.
- Ted Sirotta asked when downside risk starts. For Medicaid there is none in first three years.
- Shawn Skaflestad asked for clarification on the calendar year being used for shared savings program calculations. Performance year and calendar year are the same.
- Michael Bailit commented that the population being so small makes for less statistically significant changes over years. Feels

that the performance for both ACOs is significantly better than 2012 performance. Feels the gate and ladder is low, and that lifting the gate make sense to motivate improvement.

- Abe Berman asked what caused improvement from 2012-2013. Kara Suter responded that there could be a lot of things that affected this change. Michael Bailit brought up the difference in Medicaid populations attributed and not attributed to ACOs and the difference in care they could be receiving. Abe Berman asked the group to acknowledge the difference in population and payment measures between commercial and Medicaid ACOs. Michael Bailit confirmed that these groups cannot be compared perfectly.
- Shawn Skaflestad commented that the floor in PY 13 should be the gate for each ACO.
- Shawn Skaflestad asked for clarification about the inclusion of the two new Payment measures in Year 2 scenarios in Attachment 2c. They do not.
- Ted Sirotta asked about the different baselines for CHAC and OCVT – appearing to penalize OCVT for performing better. Kara Suter commented that the gate is not set higher for OCVT. Suggests providing input if he would not support setting different gate and ladders for different ACOs.
- Larry Goetschis asked if they are able to increase the money available to ACOs. Kara Suter responded that TCOC expansion in Yr 2 would provide the opportunity for more savings. Larry Goetschis suggests providing ACOs with more money if they significantly increase quality.
- Paul Harrington commented that Medicare SSP ACO measures were released for 2015, and the number of measures was frozen at 33. Kara Suter suggested that SIM staff do a summary of that news release and provide it to this WG and QPM WG for consideration when preparing comments.
- Larry Goetschis asked when the risk ‘sign up’ process takes place after Yr 3. Asks to keep lack of data in mind as this conversation takes place.
- Lila Richardson asked if this group will take a vote on this issue? Yes. Kara Suter responded that after comments are received, a

	<p>proposal will be put out to the workgroup.</p> <ul style="list-style-type: none"> Michael Bailit commented that DVHA is reviewing gate and ladder for the Medicaid SSP for Year 2 contract amendments, but that a similar provision may not be in the commercial program agreements. This group may want to suggest that the commercial program consider similar updates. 	
Public Comment	There was no public comment	
Next Steps and Action Items	Next meeting will focus on EOC data analytics. The December meeting will also be a webinar.	<p>Next Meeting: Monday, December 1, 2014 2:00 PM – 4:30 PM. DVHA Large Conference Room, 312 Hurricane Lane, Williston</p>

VHCIP Payment Models Work Group

Attendance List:

11/3/2014

C	Chair
IC	Interim Chair
M	Member
MA	Member Alternate
A	Assistant
S	Staff/Consultant
X	Interested Party

First Name	Last Name		Title	Organization	
April	Allen		Director of Policy and Planning	AHS - DCF	X
Carmone	Austin	✓		MVP Health Care	M
Ena	Backus			GMCB	X
Melissa	Bailey			Otter Creek Associates and Matrix Health	X
Michael	Bailit	✓		SOV Consultant - Bailit-Health Purchasing	X
Susan	Barrett		Executive Director	GMCB	X
Anna	Bassford			GMCB	A
Abe	Berman	✓	Dir. of Finance	OneCare Vermont	X MA
Susan	Besio		Senior Associate	SOV Consultant - Pacific Health Policy Gro	X
Martha	Buck			Vermont Association of Hospital and Hea	A
Heather	Bushey	✓	CFO	Planned Parenthood of Northern New En	M
Gisele	Carbonneau			HealthFirst	A
Amanda	Cecior	NI ✓	Health Policy Analyst	AHS - DVHA	S
Lori	Collins			AHS - DVHA	X
Amy	Coonradt		Health Policy Analyst	AHS - DVHA	X
Alicia	Cooper	✓	Quality Oversight Analyst	AHS - DVHA	S
Michael	Counter		Sr. Director of Finance	Visiting Nurse Association & Hospice of V	X
Diane	Cummings	✓	Financial Manager II	AHS - Central Office	M
Michael	Curtis		Director of Child, Youth & Family Ser	Washington County Mental Health Servic	M
Danielle	DeLong			AHS - DVHA	X
Mike	DelTreceo			Vermont Association of Hospital and Hea	M
Michael	Donofrio		General Council	GMCB	X
Audrey	Fargo		Administrative Assistant	Vermont Program for Quality in Health C	A
Cyndy	Fischer			OneCare Vermont	A
Kathleen	Fish		Director actuarial Services	MVP Health Care	X

Katie	Fitzpatrick		VT Administrative Asst.	Bi-State Primary Care	A
Erin	Flynn	<i>Erin Flynn</i>	Health Policy Analyst	AHS - DVHA	S
Catherine	Fulton	<i>Catherine Fulton</i>	Executive Director	Vermont Program for Quality in Health C	M
Joyce	Gallimore	✓	Director, Community Health Payment	Bi-State Primary Care/CHAC	MA/M
Lucie	Garand		Senior Government Relations Special	Downs Rachlin Martin PLLC	X
Andrew	Garland			MVP Health Care	X
Christine	Geifer	<i>Christine Geifer</i>	Grant Manager & Stakeholder Coordi	GMCB	S
Don	George	✓	President and CEO	Blue Cross Blue Shield of Vermont	C
Carrie	Germaine	✓		AHS - DVHA	X
Jim	Giffin		CFO	AHS - Central Office	X
Al	Gobeille		Chair	GMCB	X
Bea	Grause		President	Vermont Association of Hospital and Hea	MA
Lynn	Guillett			OneCare Vermont	MA
Heidi	Hall		Financial Director	AHS - DMH	M
Janie	Hall		Corporate Assistant	OneCare Vermont	A
Thomas	Hall			Consumer Representative	M
Bryan	Hallett	✓		GMCB	X
Paul	Harrington		President	Vermont Medical Society	M
Carrie	Hathaway		Financial Director III	AHS - DVHA	X
Carolynn	Hatin			AHS - Central Office - IFS	X
Erik	Hemmett			Vermont Chiropractic Association	X
Selina	Hickman		Policy Director	AHS - DVHA	X
Bard	Hill		Director - Policy, Planning & Data Uni	AHS - DAIL	M
Churchill	Hindes		COO	OneCare Vermont	X
Con	Hogan		Board Member	GMCB	X
Nancy	Hogue	✓	Director of Pharmacy Services	AHS - DVHA	X
Craig	Jones		Director	AHS - DVHA - Blueprint	MA
Pat	Jones	✓ <i>P Jones</i>		GMCB	MA
Joelle	Judge			UMASS	S
Kevin	Kelley		CEO	CHSLV	X
Melissa	Kelly			MVP Health Care	X
Sarah	King	✓	CFO	Rutland Area Visiting Nurse Association &	M
Kelly	Lange	✓	Director of Provider Contracting	Blue Cross Blue Shield of Vermont	M
Georgia	Maheras			AOA	S
Mike	Maslack				X

John	Matulis				X
James	Mauro			Blue Cross Blue Shield of Vermont	MA
Alexa	McGrath			Blue Cross Blue Shield of Vermont	A
Sandy	McGuire		CFO	HowardCenter for Mental Health	M
Todd	Moore		CEO	OneCare Vermont	M
Jessica	Oski			Vermont Chiropractic Association	MA
Annie	Paumgarten	<i>Annie Paumgarten</i>	Eveluation Director	GMCB	X
Tom	Pitts		CFO	Northern Counties Health Care	M
Luann	Poirer		Administrative Services Manager I	AHS - DVHA	X
Stephen	Rauh	✓		GMC Advisory Board	C/M
Paul	Reiss		Executive Director,	Accountable Care Coalition of the Green	M
Lila	Richardson	<i>Lila Richardson</i>	Attorney	VLA/Health Care Advocate Project	M
Howard	Schapiro		Interim President	University of Vermont Medical Group Pra	M
Ken	Schatz			AHS - DCF	X
Rachel	Seelig	✓	Attorney	VLA/Senior Citizens Law Project	MA
Julia	Shaw	<i>JSS</i>	Health Care Policy Analyst	VLA/Health Care Advocate Project	M
Tom	Simpatico			AHS - DVHA	X
Ted	Sirota	✓	CFO	Northwestern Medical Center	M
Richard	Slusky	✓	Payment Reform Director	GMCB	S/M
Jeremy	Ste. Marie		Treasurer	Vermont Chiropractic Association	M
Kara	Suter	✓	Reimbursement Director	AHS - DVHA	S/M
Beth	Tanzman		Assistant Director of Blueprint for He	AHS - DVHA - Blueprint	X
Anya	Wallack		Chair	SIM Core Team Chair	X
Marlys	Waller			Vermont Council of Developmental and I	X
Barbara	Walters		Chief Medical Director	OneCare Vermont	X
Julie	Wasserman	✓	VT Dual Eligible Project Director	AHS - Central Office	X
Spenser	Weppler	✓		GMCB	S
Kendall	West				X
Bradley	Wilhelm		Senior Policy Advisor	AHS - DVHA	X
Sharon	Winn	✓	Director, Vermont Public Policy	Bi-State Primary Care	M
Cecelia	Wu	✓	Healthcare Project Director	AHS - DVHA	X
Erin	Zink			MVP Health Care	X
Marie	Zura		Director of Developmental Services	HowardCenter for Mental Health	MA
<i>Monica Light</i>		✓			
<i>Lori Collins</i>		✓			

JAMES WESTRICK ✓
Shawn SKA Flestad ✓

AHS-DVHA X
AHS

VHCIP Payment Models Work Group

Member Roll Call: 11/3/2014

y = yes
n = no
a = abstain

C	Chair
IC	Interim Chair
M	Member
MA	Member Alternate
A	Assistant
S	Staff/Consultant
X	Interested Party

Member		Member Alternate			10/06/14 Minutes	10/24/14 Minutes	Organization
First Name	Last Name	First Name	Last Name				
Carmone	Austin				y	y	MVP Health Care
Heather	Bushey				y	y	Planned Parenthood of Northern New England
Diane	Cummings						AHS - Central Office
Michael	Curtis						Washington County Mental Health Services Inc.
Mike	DelTrecco	Bea	Grause				Vermont Association of Hospital and Health Systems
Catherine	Fulton				y	y	Vermont Program for Quality in Health Care
Heidi	Hall						AHS - DMH
Thomas	Hall						Consumer Representative
Paul	Harrington				y	y	Vermont Medical Society
Bard	Hill				y	y	AHS - DAIL
Sarah	King						Rutland Area Visiting Nurse Association & Hospice
Kelly	Lange	James	Mauro		y	y	Blue Cross Blue Shield of Vermont
Sandy	McGuire	Marie	Zura				HowardCenter for Mental Health
Todd	Moore	Lynn	Guillett				OneCare Vermont
Tom	Pitts						Northern Counties Health Care
Stephen	Rauh	Pat	Jones		y	y	GMC Advisory Board
Paul	Reiss						Accountable Care Coalition of the Green Mountains
Lila	Richardson				y	y	VLA/Health Care Advocate Project
Howard	Schapiro						University of Vermont Medical Group Practice
Julia	Shaw	Rachel	Seelig		a	y	VLA/Health Care Advocate Project
Ted	Sirota				y	y	Northwestern Medical Center
Richard	Slusky				y	y	GMCB
Jeremy	Ste. Marie	Jessica	Oski		y	y	Vermont Chiropractic Association
Kara	Suter	Craig	Jones		y	y	AHS - DVHA
Sharon	Winn	Joyce	Gallimore		y	a	Bi-State Primary Care
					y	y	CHAC

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