Vermont Health Care Innovation Project Grant Program Application
July 24, 2014

<table>
<thead>
<tr>
<th>Date Issued:</th>
<th>Thursday, July 24, 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Questions Due:</td>
<td>Tuesday, August 5, 2014</td>
</tr>
<tr>
<td>Applicant’s Conference Call: 1-877-273-4202; Conference ID: 2252454</td>
<td>Monday, August 11, 2014 at 2:00pm</td>
</tr>
<tr>
<td>FAQs Posted:</td>
<td>Tuesday, August 12, 2013</td>
</tr>
<tr>
<td>healthcareinnovation.vermont.gov</td>
<td></td>
</tr>
<tr>
<td>Applications Due:</td>
<td>Thursday, September 4, 2014</td>
</tr>
<tr>
<td>Award Announcements:</td>
<td>By November 1, 2014</td>
</tr>
</tbody>
</table>

PLEASE BE ADVISED THAT ALL NOTIFICATIONS, RELEASES, AND AMENDMENTS ASSOCIATED WITH THIS OPPORTUNITY WILL BE POSTED AT: healthcareinnovation.vermont.gov

Any questions related to this grant program should be directed to:

Georgia Maheras, Project Director, Vermont Health Care Innovation Project
Georgia.maheras@state.vt.us or 802-505-5137.

All applications should be submitted in hard copy and electronically by September 4, 2014 at 2pm. Hard copy submissions should be delivered to Georgia Maheras, Project Director, VHCIP, 109 State Street, Montpelier, VT, 05620. Electronic submissions should be sent to: Georgia.maheras@state.vt.us.

I. Background

The federal Centers for Medicare and Medicaid Innovation (CMMI) awarded the State Innovation Model (SIM) grant to Vermont. The grant provides funding and other resources to support health care payment and delivery system reforms aimed at improving care, improving the health of the population, and reducing per capita health care costs, by 2017.

July 24, 2014
Applicants are encouraged to familiarize themselves with the current work performed under this grant. The following resources are available on the VHCIP website:

Operations Plan:

Quarterly Reports:
SOV Implementation Period Qtr 1 Report (4/01/13 - 6/30/13)
SOV Implementation Period Qtr 2 Report (7/01/13 - 9/30/13)
SOV Year 1 - 1st Qtr Report (10/01/13 - 12/31/13)
SOV Year 1 - 2nd Qtr Report (1/01/14 - 3/31/14)

To maximize the impact of non-governmental entity involvement in this health care reform effort, Vermont identified funding within its SIM grant to directly support providers engaged in payment and delivery system transformation. The State has determined that a competitive grant process will foster innovation and promote success among those providers eager to engage in reforms. These grants will be reviewed by the Vermont Health Care Innovation Project (VHCIP)/SIM Core Team using approved criteria.1

The Grant Program Process can be found here:

Applicants can seek technical assistance support as well as direct funding. The total amount available for direct funding is $5,295,102 of which $3,045,102 is available in this round.

GP grants will support provider-level activities that are consistent with overall intent of the SIM project, in two broad categories:

1. Activities that directly enhance provider capacity to test one or more of the three alternative payment models approved in Vermont’s SIM grant application:
   a. Shared Savings Accountable Care Organization (ACO) models;
   b. Episode-Based or Bundled payment models; and
   c. Pay-for-Performance models.

2. Infrastructure development that is consistent with development of a statewide high-performing health care system, including:
   a. Development and implementation of innovative technology that supports advances in sharing clinical or other critical service information across different types of provider organizations;

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1 The Core Team will be reviewing the updated Grant Program scoring sheets and application review tools at their August meeting.

July 24, 2014
b. Development and implementation of innovative systems for sharing clinical or other core services across different types of provider organizations;

c. Development of management systems to track costs and/or quality across different types of providers in innovative ways.

Preference will be given to applications that demonstrate:

- Support from and equitable involvement of multiple provider organization types that can demonstrate the grant will enhance integration across the organizations;
- A scope of impact that spans multiple sectors of the continuum of health care service delivery (for example, prevention, primary care, specialty care, mental health and long term services and supports);
- Innovation, as shown by evidence that the intervention proposed represents best practices in the field and that it is informed by service recipient experience and engagement;
- An intent to leverage and/or adapt technology, tools, or models tested in other States to meet the needs of Vermont’s health system;
- Consistency with the Green Mountain Care Board’s specifications for Payment and Delivery System Reform pilots. The Green Mountain Care Board’s specifications can be found here: [http://gmcboard.vermont.gov/PaymentReform](http://gmcboard.vermont.gov/PaymentReform).

II. What these grants will fund

Grants will fund activities in support of collaborative innovation in health care payment reform. Appendix B includes a detailed list of federal guidelines around this funding. Please review these federal guidelines before developing a project budget.

Applicants may seek funding for a maximum of 24 months for any of the following types of activities:

- Data analysis
- Facilitation
- Quality improvement
- Evaluation
- Project development

III. Grant submission requirements

Applicants will be expected to provide the following in support of their application. If an applicant prefers that some of the information in the application is considered confidential by the State, they should include a redacted version of the application and detailed justification requesting the State consider this information confidential:

July 24, 2014
• GP Application Cover Form. This form is found in Appendix A.
• Grant Narrative. The Grant Narrative should be a maximum of 12 pages double-spaced, 12 point font, with 1-inch margins, paginated in a single sequence. The Grant Narrative should contain the following information:
  a. A clear description of the activities for which the applicant is requesting funding or technical assistance;
  b. The number of providers and patients impacted;
  c. Explain how this proposal directly relates to the VHCIP goals, specifically how it relates to the payment and delivery system activities funded through the State Innovation Models Testing Grant;
  d. Explain how this project impacts other similar projects ongoing or anticipated in Vermont;
  e. Explain how this project’s learnings can be applied statewide;
  f. If the project involves data, explain how it can be shared easily across organizations and works within the existing health information infrastructure;
  g. A clear description of alternative funding sources sought and rationale for requesting SIM funds;
  h. A description of technical assistance services sought. Section IV provides information on the technical assistance available.
  i. A description of the project’s potential return-on-investment in terms of cost savings and quality improvement, and plans for measuring both;
  j. A description of how the project will avoid duplication and complement related activities in Vermont that are currently underway (applicants may provide additional appendices that describe the research they conducted to respond to this question and list any other similar initiatives around the state);
  k. A summary of the evidence base for the proposed activities or technical assistance including information from Vermont and across the nation.

• A project plan, staffing structure, deliverables description, and timeline for completion of the proposed activities. This includes a project management plan with implementation timelines and milestones.
• Executed Memorandum of Understanding or other demonstration of support from partner providers, if applicable.
• Budget Narrative. Budget Narrative guidance is found in Appendices B and C. The Budget Narrative should contain the following:
  a. A budget for the proposed project, consistent with specified budget formats;
  b. A description of any available matching support, whether financial or in-kind;
  c. Information regarding on-going support that may be needed for work begun under this grant.

IV. State resources available to grantees

July 24, 2014
Grant recipients may receive the following support, to the extent that a need has been clearly established in the grant application:

- Supervision to ensure compliance with federal antitrust provisions;
- Assistance in aligning with other testing models in the state;
- Assistance with appropriately attributing outcomes and savings to testing models;
- Overall monitoring of health care quality and access;
- Funding for specific activities;
- Technical Assistance:
  - Meeting facilitation
  - Stakeholder engagement
  - Data analysis
  - Financial modeling
  - Professional learning opportunities

V. Compliance and Reporting Requirements

As a responsible steward of federal funding, the state, through the Agency of Human Services, Department of Vermont Health Access (DVHA), monitors its sub-recipients utilizing the following monitoring tools:

1) Ensure that sub-recipient is not disbarred/suspended or excluded for any reason
2) Sub-award agreement
3) Sub-recipient meeting and regular contact with sub-recipients
4) Required pre-approval for changes to budget or scope of grant
5) Quarterly financial reports
6) Bi-annual programmatic reports
7) Audit
8) Desk Reviews
9) Site audits

In its use of these monitoring tools, the State emphasizes clear communication to ensure a feedback loop that supports sub-recipients in maintaining compliance with federal requirements. The State may at any time elect to conduct additional sub-recipient monitoring. Sub-recipients therefore should maintain grant records accurately in the event that the State exercises this right. The State may also waive its right to perform certain sub-recipient monitoring activities. If, at any time, the State waives its right to certain sub-recipient monitoring activities, it will note which activities were not completed and the reasons why that activity was not necessary. Each of the monitoring tools and policies regarding their use are described in detail below.

July 24, 2014
1) **Sub-recipient status**

When signing the sub-award agreement, Sub-recipient’s certify that neither the Sub-recipient nor Sub-recipient principals (officers, directors, owners, or partners) are presently debarred, suspended, proposed for debarment, declared ineligible or excluded from participation in federal programs or programs supported in whole or in part by federal funds.

Additionally DVHA will utilize the Excluded Parties List System ([www.epls.gov](http://www.epls.gov)) to confirm that neither the Sub-recipient nor its principals are presently disbarred at least once during DVHA’s fiscal year. DVHA will print a screen shot of its EPLS search, and place it in the Sub-recipient’s files.

2) **Sub-award agreement**

A sub-award agreement is provided to each sub-recipient at the beginning of each grant. This sub-award agreement will detail the Catalog of Federal Domestic Assistance (CFDA) program name and number, the award name and number as assigned by the funder, the award period, and the name of the federal awarding agency. This sub-award agreement will also include: definitions, the scope of work to be performed, payment provisions, funder grant provisions, blank financial and programmatic reports, and a copy of this policy. Other information may be included if necessary.

Unless any changes are required, only one sub-award document will be generated for the term of a grant, even if that term spans several years. All sub-recipients must sign the sub-award agreement and any additional documents sent with the agreement, or funding will be terminated.

3) **Sub-recipient meeting/sub-recipient contact**

The State may decide, at the beginning of a grant or at any time during a grant, to host a meeting of grant partners in order to review grant goals and/or obligations. A sub-recipient meeting may be held with one individual sub-recipient, or with multiple sub-recipients.

The State will also maintain contact with sub-recipients. Sub-recipients are expected to notify the State if they are having any difficulty carrying out their grant responsibilities or if they need clarification of their grant responsibilities.

Sub-recipient's meeting and sub-recipient contact will be noted on the sub-recipient checklist, with appropriate supporting documentation included in the sub-recipient’s folder.

4) **Required pre-approval for changes to budget or scope of grant**

July 24, 2014
As stated above, all sub-recipients must seek prior approval from the grants manager at the State to utilize grant funding for any activities not explicitly described in the goals section of the narrative. Sub-recipients must also seek prior approval before making any changes to their section of the budget.

Notes regarding any prior approval requested by a sub-recipient, or a sub-recipient’s failure to comply with this grant term, will be maintained on the sub-recipient checklist.

5) Quarterly financial reports

The Sub-recipient will submit accurate financial reports to the State no later than the tenth of the month following the quarter being reported (January 10th, April 10th, July 10th, and October 10th). A blank copy of the required financial report will be provided with the sub-award agreement. All questions regarding financial reports should be directed to Jessica Mendizabal at jessica.mendizabal@state.vt.us.

Financial reports will be reviewed by the State for accuracy and to ensure that all charges are eligible to be reimbursed by the grant. Sub-recipients are expected to respond promptly to all questions concerning financial reports.

Sub-recipient’s submission of quarterly financial reports will be recorded and monitored on the sub-recipient checklist.

6) Bi-annual programmatic reports

The sub-recipient will submit accurate programmatic reports to the State no later than the tenth of the month following the 6-month period being reported (January 10th and July 10th). A blank copy of the required programmatic reports will be provided with the sub-award agreement. All questions regarding programmatic reports should be directed to Georgia Maheras at georgia.maheras@state.vt.us.

Programmatic reports will be reviewed by the State for accuracy and to ensure that all charges are eligible to be reimbursed by the grant. Sub-recipients are expected to respond promptly to all questions concerning programmatic reports.

7) Audit

July 24, 2014
Sub-recipients who spent at least $500,000 in federal funds from all federal sources during their fiscal year must have an audit performed in accordance with OMB Circular A-133. The A-133 compliant audit must be completed within 9 months of the end of the sub-recipient’s fiscal year. The sub-recipient shall provide the State with a copy of their completed A-133 compliant audit including:

- The auditor’s opinion on the sub-recipient’s financial statements;
- The auditor’s report on the sub-recipient’s internal controls;
- The auditor’s report and opinion on compliance with laws and regulations that could have an effect on major programs;
- The schedule of findings and questioned costs;
- And the sub-recipient’s corrective action plan (if any).

The State will issue a management decision on audit findings within 6 months after receipt of the sub-recipient’s A-133 compliant audit report.

If a sub-recipient’s schedule of findings and questioned costs did not disclose audit findings relating to the Federal awards provided by the State and the summary schedule of prior audit findings did not report the status of audit findings relating to Federal awards provided by the State, the sub-recipient may opt not to provide the A-133 compliant audit report to the State. In this case, the State will verify that there were no audit findings utilizing the Federal Audit Clearinghouse database.

Any sub-recipient that, because it does not meet the $500,000 threshold or because it is a for-profit entity, does not receive an audit performed in accordance with OMB Circular A–133 may at its option and expense have an independent audit performed. The independent audit should be performed to obtain reasonable assurance about whether the sub-recipient’s financial statements are free of material misstatement. The independent audit should also take into consideration the sub-recipient’s internal control, but does not necessarily have to contain the auditor’s opinion on the agency’s internal control. If the sub-recipient elects to have an audit report that covers more than the sub-recipient’s financial statements, the State requests that the entirety of the auditor’s report be provided to the State.

If the sub-recipient chooses not have an independent audit and the sub-recipient will receive at least $10,000 during the current fiscal year, they will be subject to on-site monitoring during the award period. Sub-recipients who are individual contractors will not be subject to on-site monitoring based solely on the lack of an independent audit.
8) Desk Reviews

All sub-recipients who are estimated to receive $10,000 or more during the fiscal year will undergo a desk review at least once during the grant period. If a sub-recipient receives less than $10,000, the State may at its discretion opt to conduct a desk review. During a desk review, sub-recipients might be expected to provide:

- Adequate source documentation to support financial requests including but not limited to an income statement, payroll ledgers, cancelled checks, receipts ledgers, bank deposit tickets and bank statements, and timesheets.
- If salary is funded under the award and if the staff whose salary is funded under the award is charged to other funding sources, time distribution records to support the amounts charged to federal funding provided by the State.
- A statement verifying that the organization has a system in place for maintaining its records relative to federal funding provided by the State for the amount of time as specified in the sub-award document.
- Adequate documentation to support required match, if any.

9) Site visits

All sub-recipients who receive $50,000 or more in federal funding passed through the State for three consecutive fiscal years (July 1 – June 30), will undergo a site visit at least once during the three year period. Sub-recipient will be subject to desk monitoring during the intervening years. The State will arrange a suitable date and time for on-site monitoring with the sub-recipient. Recipients receiving a site visit will be expected to provide all of the back-up documentations as specified above, as well as:

- A written policy manual specifying approval authority for financial transactions.
- A chart of accounts and an accounting manual which includes written procedures for the authorization and recording of transactions.
- Documentation of adequate separation of duties for all financial transactions (that is, all financial transactions require the involvement of at least two individuals).
- If grant funds are utilized to purchase equipment, demonstration that the organization maintains a system for tracking property and other assets bought or leased with grant funds.
- A copy of the agency’s Equal Opportunity Policy and Practices in Hiring.
## General Information:

- Lead Organization Applying: _________________________________
- Collaborating Organizations: _________________________________
- Key Contact for Applicant: ______________________________
- Relationship to Applicant: ______________________________
- Key Contact Email: _______________________
- Key Contact Phone Number: _____________________
- Key Contact Mailing Address: _________________________________
- Fiscal Officer (must be different from Key Contact): _________________________
- Relationship to Applicant: ______________
- Fiscal Officer Email: ______________
- Fiscal Officer Phone Number: ______________
- Fiscal Officer Mailing Address (if different from Key Contact): ____________________________

## Project Title and Brief Summary:

- Project Title (limit to 40 characters):
  
  ____________________________________________________________________

- Brief Summary of the Project (max. 150 words):
Budget Request Summary:

Please include proposed project start and end dates for years 1 and 2 in this section.

<table>
<thead>
<tr>
<th>Budget Category</th>
<th>Year 1</th>
<th>Year 2</th>
<th>Total</th>
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<tbody>
<tr>
<td>Personnel</td>
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<tr>
<td>Fringe</td>
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<td></td>
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<tr>
<td>Travel</td>
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<td></td>
<td></td>
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<tr>
<td>Equipment</td>
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<td></td>
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<tr>
<td>Supplies</td>
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<td></td>
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<tr>
<td>Indirect</td>
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<td>Contracts</td>
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<tr>
<td>Other*</td>
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</tr>
<tr>
<td><strong>Total</strong></td>
<td></td>
<td></td>
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</tbody>
</table>

*Applicants should identify what items are included in the Other category if used.
Appendix B: CMMI Funding Restrictions

All funds expended through this grant program must comply with the federal guidelines found in the State Innovation Models FOA found here: http://innovation.cms.gov/Files/x/StateInnovation_FOA.pdf.

The cost principles address four tests in determining the allowability of costs. The tests are as follows:

- **Reasonableness (including necessity).** A cost is reasonable if, in its nature or amount, it does not exceed that which would be incurred by a prudent person under the circumstances prevailing at the time the decision was made to incur the cost. The cost principles elaborate on this concept and address considerations such as whether the cost is of a type generally necessary for the organization’s operations or the grant’s performance, whether the recipient complied with its established organizational policies in incurring the cost or charge, and whether the individuals responsible for the expenditure acted with due prudence in carrying out their responsibilities to the Federal government and the public at large as well as to the organization.

- **Allocability.** A cost is allocable to a specific grant, function, department, or other component, known as a cost objective, if the goods or services involved are chargeable or assignable to that cost objective in accordance with the relative benefits received or other equitable relationship. A cost is allocable to a grant if it is incurred solely in order to advance work under the grant; it benefits both the grant and other work of the organization, including other grant-supported projects or programs; or it is necessary to the overall operation of the organization and is deemed to be assignable, at least in part, to the grant.

- **Consistency.** Recipients must be consistent in assigning costs to cost objectives. They must be treated consistently for all work of the organization under similar circumstances, regardless of the source of funding, so as to avoid duplicate charges.

- **Conformance.** This test of allowability—conformance with limitations and exclusions contained in the terms and conditions of award, including those in the cost principles—may vary by the type of activity, the type of recipient, and other characteristics of individual awards. “Allowable Costs and Activities” below provides information common to most HHS grants and, where appropriate, specifies some of the distinctions if there is a different treatment based on the type of grant or recipient.

These four tests apply regardless of whether the particular category of costs is one specified in the cost principles or one governed by other terms and conditions of an award. These tests also apply regardless of treatment as a direct cost or an indirect cost. The fact that a proposed cost is awarded as requested by an applicant does not indicate a determination of allowability.
Direct Costs and Indirect Costs

This is for illustrative purposes. We strongly recommend applicants review all of the federal guidance provided in the FOA found here: 

Direct costs are costs that can be identified specifically with a particular award, project or program, service, or other organizational activity or that can be directly assigned to such an activity with a high degree of accuracy. Direct costs include, but are not limited to, salaries, travel, equipment, and supplies directly benefiting the grant-supported project or program. Indirect costs (also known as “facilities and administrative costs”) are costs incurred for common or joint objectives that cannot be identified specifically with a particular project, program, or organizational activity. Facilities operation and maintenance costs, depreciation, and administrative expenses are examples of costs that usually are treated as indirect costs. There is a 10% cap on indirect costs. The organization is responsible for presenting costs consistently and must not include costs associated with its indirect rate as direct costs.

Examples of Unallowable Direct Costs:

- Alcohol
- Alteration and Renovation Costs
- Animals
- Bad Debts
- Bid and Proposal Costs
- Construction or Modernization
- Dues/Membership-Unallowable for Individuals (unless fringe benefit or employee development costs if applied as established organization policy across all funding sources).
- Entertainment
- Fines and Penalties
- Fundraising
- Honoraria- if this cost is for speaker fee that it is allowable as a direct cost.
- Invention, Patent or Licensing Costs-unless specifically authorized in the NOA.
- Land or Building Acquisition
- Lobbying
- Meals (Food)
- Travel
Appendix C: Budget Narrative Guidance

INTRODUCTION
This guidance is offered for the preparation of a budget request. Following this guidance will facilitate the review and approval of a requested budget by ensuring that the required or needed information is provided. In the budget request, awardees should distinguish between activities that will be funded under this agreement and activities funded with other sources.

A. **Salaries and Wages**
For each requested position, provide the following information: name of staff member occupying the position, if available; annual salary; percentage of time budgeted for this program; total months of salary budgeted; and total salary requested. Also, provide a justification and describe the scope of responsibility for each position, relating it to the accomplishment of program objectives.

<table>
<thead>
<tr>
<th>Position Title and Name</th>
<th>Annual</th>
<th>Time</th>
<th>Months</th>
<th>Amount Requested</th>
</tr>
</thead>
<tbody>
<tr>
<td>Project Coordinator</td>
<td>$45,000</td>
<td>100%</td>
<td>12 months</td>
<td>$45,000</td>
</tr>
<tr>
<td>Susan Taylor</td>
<td>$28,500</td>
<td>50%</td>
<td>12 months</td>
<td>$14,250</td>
</tr>
<tr>
<td>Finance Administrator</td>
<td>$27,000</td>
<td>100%</td>
<td>12 months</td>
<td>$27,000</td>
</tr>
<tr>
<td>John Johnson</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Outreach Supervisor (Vacant*)</td>
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<td></td>
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</tr>
</tbody>
</table>

**Sample Justification**
The format may vary, but the description of responsibilities should be directly related to specific program objectives.

**Job Description: Project Coordinator - (Name)**

This position directs the overall operation of the project; responsible for overseeing the implementation of project activities; coordination with other agencies; development of materials, provisions of in service and training; conducting meetings; designs and directs the gathering, tabulating and interpreting of required data; responsible for overall program evaluation and for staff performance evaluation; and is the responsible authority for ensuring necessary reports/documentation are submitted to HHS. This position relates to all program objectives.
B. **Fringe Benefits**

Fringe benefits are usually applicable to direct salaries and wages. Provide information on the rate of fringe benefits used and the basis for their calculation. If a fringe benefit rate is not used, itemize how the fringe benefit amount is computed. This can be done for all FTE in one table instead of itemizing per employee.

**Sample**

*Example: Project Coordinator — Salary $45,000*

<table>
<thead>
<tr>
<th>Benefit</th>
<th>Calculation</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Retirement 5% of $45,000</td>
<td>=</td>
<td>$2,250</td>
</tr>
<tr>
<td>FICA 7.65% of $45,000</td>
<td>=</td>
<td>3,443</td>
</tr>
<tr>
<td>Insurance</td>
<td>=</td>
<td>2,000</td>
</tr>
<tr>
<td>Workers’ Compensation</td>
<td>=</td>
<td></td>
</tr>
<tr>
<td><strong>Total:</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

C. **Consultant Costs**

This category is appropriate when hiring an individual to give professional advice or services (e.g., training, expert consultant, etc.) for a fee but not as an employee of the awardee organization. Hiring a consultant requires submission of the following information:

1. Name of Consultant;
2. Organizational Affiliation (if applicable);
3. Nature of Services to be Rendered;
4. Relevance of Service to the Project;
5. The Number of Days of Consultation (basis for fee); and
6. The Expected Rate of Compensation (travel, per diem, other related expenses)—list a subtotal for each consultant in this category.

If the above information is unknown for any consultant at the time the application is submitted, the information may be submitted at a later date as a revision to the budget. In the body of the budget request, a summary should be provided of the proposed consultants and amounts for each.

D. **Equipment**

Provide justification for the use of each item and relate it to specific program objectives. Maintenance or rental fees for equipment should be shown in the “Other” category. All IT equipment should be uniquely identified. As an example, we should not see a single line item for “software.” Show the unit cost of each item, number needed, and total amount.

<table>
<thead>
<tr>
<th>Item Requested</th>
<th>How Many</th>
<th>Unit Cost</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Computer Workstation</td>
<td>2 ea.</td>
<td>$2,500</td>
<td>$5,000</td>
</tr>
<tr>
<td>Fax Machine</td>
<td>1 ea.</td>
<td>600</td>
<td>600</td>
</tr>
</tbody>
</table>
Sample Justification

Provide complete justification for all requested equipment, including a description of how it will be used in the program. For equipment and tools which are shared among programs, please cost allocate as appropriate. States should provide a list of hardware, software and IT equipment which will be required to complete this effort. Additionally, they should provide a list of non-IT equipment which will be required to complete this effort.

E. Supplies

Individually list each item requested. Show the unit cost of each item, number needed, and total amount. Provide justification for each item and relate it to specific program objectives. If appropriate, General Office Supplies may be shown by an estimated amount per month times the number of months in the budget category.

Sample Budget

Supplies

General office supplies (pens, pencils, paper, etc.)

\[
\begin{align*}
12 \text{ months} \times \$240/\text{year} \times 10 \text{ staff} &= \$2,400 \\
\text{Educational Pamphlets (3,000 copies @)} \times \$1 \text{ each} &= \$3,000 \\
\text{Educational Videos (10 copies @ $150 each)} &= \$1,500 \\
\text{Word Processing Software (@ $400—specify type)} &= \$400
\end{align*}
\]

Sample Justification

General office supplies will be used by staff members to carry out daily activities of the program. The education pamphlets and videos will be purchased from XXX and used to illustrate and promote safe and healthy activities. Word Processing Software will be used to document program activities, process progress reports, etc.

F. Other

This category contains items not included in the previous budget categories. Individually list each item requested and provide appropriate justification related to the program objectives.

Sample Justification

Some items are self-explanatory (telephone, postage, rent) unless the unit rate or total amount requested is excessive. If the items are not self-explanatory and/or the cost is excessive, include additional justification. For printing costs, identify the types and number of copies of documents to be printed (e.g., procedure manuals, annual reports, materials for media campaign).
G. **Total Direct Costs** $__________
   Show total direct costs by listing totals of each category.

H. **Indirect Costs** $__________
   To claim indirect costs, the applicant organization must have a current approved indirect cost rate agreement established with the Cognizant Federal agency. A copy of the most recent indirect cost rate agreement must be provided with the application.

   **Sample Budget**
   The rate is _____% and is computed on the following direct cost base of $__________________.

   Personnel $  
   Fringe $  
   Travel $  
   Supplies $  
   Other $__________

   Total $ x _____% = Total Indirect Costs