#### VT Health Care Innovation Project Steering Committee Meeting Agenda

#### November 21, 2014 9:00 am- 11:00 am

4<sup>th</sup> Floor Conference Room, Pavilion Building, 109 State Street, Montpelier, VT

Call-In Number: 1-877-273-4202; Passcode: 8155970

Item #	Time Frame	Торіс	Presenter	Relevant Attachments	Action Needed?
1	9:00-9:05	Welcome and Introductions	Al Gobeille	Attachment 1: Agenda	
2	9:05-9:10	Public Comment	Al Gobeille		
3	9:10-9:15	Minutes Approval	Al Gobeille	Attachment 3: September Meeting Minutes	Approval of Minutes
4	9:15-9:25	Core Team Update  Public comment	Anya Rader Wallack		N/A
5	9:25-10:15	Financial Update:  1. Payment Models Work Group: Frail Elderly Proposal  2. Possible agenda item: HIE/HIT Work Group: Population-Based Collaboration Remediation Plan  Public comment	5.1: Cy Jordan 5.2: HIE/HIT Work Group	Attachment 5b: Frail Elderly Proposal  Attachment 5c: Population-Based Collaboration Remediation Plan powerpoint presented to the HIE/HIT Work Group on 11/19/2014.	Recommendation of frail elderly proposal to the Core Team.  Recommendation of remediation plan proposal to the Core Team. (Possible agenda item).

6	10:15-10:35	Policy Update:  1. Operational Plan Update  Public comment	Georgia Maheras	Attachment 6: Operational Plan Powerpoint	
6	10:35-10:45	Next Steps, Wrap-Up and Future Meeting Schedule	Al Gobeille	Next Meeting: January 7, 2015 1pm-3pm, Montpelier	

#### VT Health Care Innovation Project Steering Committee Meeting Minutes Pending Steering Committee Approval

#### Date of meeting: October 1, 2014 at 4<sup>th</sup> Floor Conference Room, Pavilion Building, 1089 State Street, Montpelier, VT 10am – 12pm

Agenda Item	Discussion	Next Steps
Welcome and Introductions	Al Gobeille called the meeting to order at 10:02. Georgia Maheras did a member roll call.	
Public Comment	Jay Batra asked if there was a way that the Steering Committee could hear back from the GMCB regarding decisions made. Al Gobeille noted that the GMCB could send their decisions to the Steering Committee.	
Minutes Approval	John Evans asked that a sentence be added to clarify that the discussion regarding HIE/HIT contract with Stone Environmental was in reference to the deliverables in the powerpoint presentation. Ed Paquin moved to approve the minutes with the amendment. Bob Bick seconded the motion. A roll call was taken and the motion passed with three members abstaining.	
Core Team Update	Anya Rader Wallack provided an update on Core Team activities. The Core Team is reviewing grant applications and has received the Steering Committee's recommendations regarding the quality measures. Georgia provided an update regarding a recent CMMI conference. The other five testing states, as well as the CDC and ONC, were represented and the emphasis from CMMI was on providing technical assistance.	
Public comment	Dale Hackett asked how the CDC would be connected; regionally or by state? Georgia noted that this is still be developed. There will be	

Policy Update - Year Two Medicaid Shared Savings ACO Program Total Cost of Care	webinars in the future to foster discussion and they are looking to identify similarities with other states. There are currently monthly phone calls.  Allan Ramsay asked how many applicants there were in round 2 of the grant program and when results would be released. Additionally have any of the Round 1 applicants taken advantage of the technical assistance offered to them?  Georgia noted that there were 28 applicants and the Core Team would be reviewing applications on October 8th and 21 <sup>st</sup> with decisions to be made prior to the 31 <sup>st</sup> . Yes, many applicants have utilized the technical assistance offered, 1 <sup>st</sup> quarter reports are forthcoming.  Kara Suter provided an update regarding Total Cost of Care (TCOC) for the Medicaid Shared Savings ACO Program in year two noting: 1) that the current TCOC includes costs consistent with Medicare and	
Public Comment	<ul> <li>Medicaid; 2) in Year Two there is a previously approved incent option to expand the TCOC; 3) there is not a lot of experience with broadening the TCOC around the country; 4) consideration of inclusion of additional core service costs: Pharmacy, Pediatric Dental, Adult Dental, Nonemergency Transportation (NEMT), Medically-necessary personal care services, Primary Care Case Management (PCCM) and Community Health Team (CHT) payments. The focus has been on benefits that are unique to Medicaid as well as potential inclusion in Year Three. The additional core services will be determined by October 15, 2014 and sent to the participating ACOs for their consideration.</li> <li>The Steering Committee engaged in a robust discussion about the Year Two Medicaid Shared Savings ACO Program Total Cost of Care:         <ul> <li>Jackie Majoros asked who would be making the decisions. Kara noted that it would be Medicaid.</li> <li>Dale Hackett asked if this meant taking on additional risk. Kara</li> </ul> </li> </ul>	

	said yes, however only upside (10% greater sharing) no downside risk. Dale followed the response by asking who pays the downside risk. Kara responded that the state continues to be accountable for downside risk within the Shared Savings Program. Al added that we are trying to move away from the state assuming all of the downside risk, and noted that the State's appropriation process for funding Medicaid services will not change.  Jay Batra asked how we will know where savings are generated; the DVHA Pharmacy Unit has been successful in many of their attempts to control costs. Kara explained that it would be based on historic utilization and centered around provider incentives.  Monica Light asked if there would be an adjustment for pharmacy rebates. Kara noted that there would be no adjustment because the pharmacy rebates are outside the scope of this program and not impacted.  Allan Ramsay asked if success will be determined by meeting quality measures. How will ACOs know there's a potential benefit of 10%? Kara explained that it would foster collaboration and that would indeed hope to continue to align the TCOC with some kind of quality measures.  Ed Paquin expressed concern that providers would become responsible for the management of expanded core services. Mark Larson expressed that management of these services would remain with the State. Kara expressed that the expanded TCOC would help prevent cost shifting and falsely presented savings.	
Next Steps, Wrap-Up and Future Meeting Schedule	Next Meeting: October 29th, Williston	

#### **VHCIP Steering Committee Attendance List 10-01-14**

С	Chair		
IC	Interim Chair		
M	Member		
MA	Member Alternate		
A	Assistant		
S	Staff/Consultant		
х	Interested Party		

First Name	Last Name		Title	Organization	Steering Committee
Ena	Backus			GMCB	Х
Melissa	Bailey	Mumin Bailly	¥	Otter Creek Associates and Matrix Health	х
Heidi	Banks	, 0		Vermont Information Technology Leaders	Х
Rick	Barnett	phone	President	Vermont Psychological Association	M
Susan	Barrett		Executive Director	<b>GMCB</b>	Х
Anna	Bassford	,		<b>GMCB</b>	Α
laskanwar	Batra	John		AHS - DMH	MA
Susan	Besio		Senior Associate	Pacific Health Policy Group	Х
Bob	Bick	1 me.	Director of Mental Health and Substa	HowardCenter for Mental Health	М
Martha	Buck			Vermont Association of Hospital and Heal	Α
Harry	Chen		Commissioner	AHS - VDH	Х
Amanda	Ciecior		Health Policy Analyst	AHS - DVHA	Х
Peter	Cobb		Executive Director	VNAs of Vermont	М
ori_	Collins			AHS - DVHA	х
Amy	Coonradt	phone	Health Policy Analyst	AHS - DVHA	х
Alicia	Cooper		Quality Oversight Analyst	AHS - DVHA	х
lizabeth	Cote			Area Health Education Centers Program	М
Diane	Cummings		Financial Manager II	AHS - Central Office	х
Susan	Devoid			OneCare Vermont	Α
racy	Dolan		Deputy Commissioner	AHS - VDH	М
Richard	Donahey	*	Financial Director III	AHS - Central Office	х
usan	Donegan		Commissioner	AOA - DFR	М
aul	Dupre	Part Duga	Commissioner	AHS - DMH	М
iancy	Eldridge	,,,,,	Executive Director	Cathedral Square and SASH Program	M
ohn	Evans		President and CEO	Vermont Information Technology Leaders	М
ludrey	Fargo		Administrative Assistant	Vermont Program for Quality in Health Ca	Α

Cyndy	Fischer			OneCare Vermont	A
atie	Fitzpatrick		VT Administrative Asst.	Bi-State Primary Care	Α
in	Flynn		Health Policy Analyst	AHS - DVHA	х
aron	French		Deputy Commissioner	AHS - DVHA	х
itherine	Fulton		Executive Director	Vermont Program for Quality in Health Ci	М
усе	Gallimore	Pallimore	Director, Community Health Payment	Bi-State Primary Care/CHAC	М
ıcie	Garand	1	Senior Government Relations Special		x
ristine	Geiler	11 Sile	Grant Manager & Stakeholder Coord		s
on	George	( ) Comment	President and CEO	Blue Cross Blue Shield of Vermont	M
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ea	Grause	,	President	Vermont Association of Hospital and Heal	М
irah	Gregorek	0.1/6.1.11		AHS - DVHA	Α
ale	Hackett	Van Hach	Consumer Advocate	None	M
ike	Hall	pril	Executive Director	Champlain Valley Area Agency on Aging	M
nie	Hait		Corporate Assistant	OneCare Vermont	Α
nomas	Hall			Consumer Representative	х
ryan	Hallett	B(1-			х
aul	Harrington	Peix	President	Vermont Medical Society	М
arrie	Hathaway		Financial Director III	AHS - DVHA	Х
iane	Hawkins			AHS - DVHA	х
aren	Hein		Board Member	GMCB	х
rendan	Hogan		Consultant	Bailit-Health Purchasing	х
ebbie	Ingram	phone	E 11 0	Vermont Interfaith Action	М
	Jones	Pisie	Director	AHS - DVHA - Blueprint	М
aig			Director		S
ate	Jones			AHS - DVHA	
at	Jones			GMCB	Х
rinka	Kerr		Chief Health Care Advocate	VLA/Health Care Advocate Project	M
eidi	Klein			AHS - VDH	X
elly	Lange	01	Director of Provider Contracting	Blue Cross Blue Shield of Vermont	Х
1ark	Larson	Jac	Commissioner	AHS - DVHA	С
Monica	Light	Househigher	Director of Health Care Operations, C	AHS - Central Office	M
eborah	Lisi-Baker		Disability Policy Expert	Unknown	М
am	Liss		Chairperson	Statewide Independent Living Council	х
obin	Lunge		Director of Health Care Reform	AOA	S

Georgla	Maheras		4	AOA	S
iteven	Maier		HCR-HIT Integration Manager	AHS - DVHA	х
ackie	Majoros		State Ombudsman	VLA/LTC Ombudsman Project	M
David	Martini			AOA - DFR	MA
Лike	Maslack				х
Alexa	McGrath			Blue Cross Blue Shield of Vermont	А
imberly	McNeil		Payment Reform Policy Intern	AHS - DVHA	Х
агсу	McPherson		Program Technician	AHS - DVHA	х
farisa -	Melamed			AOA	Α
fadeleine	Mongan		Deputy Executive Vice President	Vermont Medical Society	Х
odd	Moore	-	CEO	OneCare Vermont	М
rian	Otley		coo	Green Mountain Power	х
awn	O'Toole		Director of Operations	AHS - DCF	х
1ary Val	Palumbo	Mark The Control of t	Associate Professor	University of Vermont	М
d	Paquin	R. Lagin	Ed Paquin	Disability Rights Vermont	M
nnie	Paumgärten		Eveluation Director	GMCB	х
ura	Pelosi		Executive Director	Vermont Health Care Association	M
ıdγ	Peterson		President and CEO	Visiting Nurse Association of Chittenden	М
Jann	Poirer		Administrative Services Manager I	AHS - DVHA	х
llan	Ramsay	Meuron	Board Member	GMCB	М
ephen	Rauh	1		GMC Advisory Board	х
aul	Reiss		Executive Director,	Accountable Care Coalition of the Green	м
mone	Rueschemeyer		Director	Behavioral Health Network of Vermont	M
nney	Samuelson		Assistant Director of Blueprint for He		х
rry	Sandage			AHS - DVHA	×
oward	Schapiro		Interim President	University of Vermont Medical Group Pra	м
n	Schatz		merimiricadene	AHS - DCF	M
lia	Shaw		Health Care Police Analyst	VLA/Health Care Advocate Project	
			Health Care Policy Analyst		x
awn	Skaflestad		Quality Improvement Manager	AHS - Central Office	X
ary	Skovira		Executive Staff Assistant	AHS - VDH	A
chard	Słusky	KNI Gal	Payment Reform Director	GMCB	X
ra	Suter	Then End	Reimbursement Director	AHS - DVHA	X
th	Tanzman	1.1.1	Assistant Director of Blueprint for He	AHS - DVHA - Blueprint	Х
lie	Tessler	Janton	Executive Director	Vermont Council of Developmental and N	M

Barbara	Walters		Chief Medical Director	OneCare Vermont	М
Julie	Wasserman	W	VT Dual Eligible Project Director	AHS - Central Office	Х
Spenser	Weppler	<u> </u>		GMCB	х
Kendall	West				X
James	Westrich				Х
Bradley	Wilhelm		Senior Policy Advisor	AHS - DVHA	х
Sharon	Winn	Smu	Director, Vermont Public Policy	Bi-State Primary Care	M
Cecelia	Wu		Healthcare Project Director	AHS - DVHA	Х
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#### **VHCIP Steering Committee Roll Call 10-01-14**

С	Chair		
IC	Interim Chair		
M	Member		
MA	Member Alternate		
A	Assistant		
S	Staff/Consultant		
×	Interested Party		

minutes 10 Ed Passed w/ 3
abstaining

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First Name	Last Name				Organization	Committe
Rick	Barnett 🗸	1		×	Vermont Psychological Association	М
lob	Bick V	1		V	HowardCenter for Mental Health	М
eter	Cobb			¥	VNAs of Vermont	M
lizabeth	Cote			×	Area Health Education Centers Program	М
racy	Dolan			K	AHS - VDH	м
Susan	Donegan	David	Martini	×	AOA - DFR	М
aul	Dupre V	laskanwar	Batra	_/_	AHS - DMH	M
lancy	Eldridge			*	Cathedral Square and SASH Program	М
ohn	Evans	1			Vermont Information Technology Leaders	М
atherine	Fulton			×	Vermont Program for Quality in Health Care	M
усе	Gallimore V	1		A	Bi-State Primary Care/CHAC	M
on	George			×	Blue Cross Blue Shield of Vermont	М
	Gobeille 🗸	1			<b>GMCB</b>	С
ea	Grause			×	Vermont Association of Hospital and Health Systems	M
ale	Hackett 🗸	1		A	None	м
like	Hall 🗸	1		V	Champlain Valley Area Agency on Aging	М
aul	Harrington V			V	Vermont Medical Society	M
ebbie	Ingram 🗸			A	Vermont Interfaith Action	М
raig	Jones			×	AHS - DVHA - Blueprint	М
rinka	Kerr V				VLA/Health Care Advocate Project	М
ark	Larson			/	AHS - DVHA	С
onica	Light 🗸	1			AHS - Central Office	M
eborah	Lisi-Baker			×	Unknown	М
ckie	Majoros V	1		V	VLA/LTC Ombudsman Project	М
dd	Moore			×	OneCare Vermont	M
ary Val	Palumbo		Į.	×	University of Vermont	M
	Paquin			/	Disability Rights Vermont	М
ura	Pelosi			×	Vermont Health Care Association	M
dy	Peterson			×	Visiting Nurse Association of Chittenden and Grand Isle Co	М

Allan	Ramsay		GMCB	М
Paul	Reiss	×.	Accountable Care Coalition of the Green Mountains	М
Simone	Rueschemeyer	X	Behavioral Health Network of Vermont	М
Howard	Schapiro	x	University of Vermont Medical Group Practice	М
Ken	Schatz	×	AHS - DCF	М
Julie	Tessler 1/		Vermont Council of Developmental and Mental Health Ser	M
Barbara	Walters	×	OneCare Vermont	M
Sharon	Winn		Bi-State Primary Care	М

#### **Frail Elders Project**

#### Purpose, Deliverables and Budget November 1, 2014 – January 30, 2015

#### **Core Community Practices Leadership Community**

The Frail Elders Project is a clinician led reform initiative designed to increase the value of the health care system – focusing on things that matter to patients, reducing harm, conserving resources and increasing system efficiencies.

#### **Purpose**

Redesigning how high risk rural elders are cared for offers opportunity to improve health outcomes for a particularly high need population while decreasing the cost of care for the target population. The project goal is to develop recommendations for the VHCIP Payment Models Work Group in the following areas:

#### Billing, Claims and Clinical data inquiry

- 1. Who are the frail elderly?
  - a. Identification of target population using both billing and clinical datasets
  - b. Existing Vermont and national research
- 2. Who cares for the frail elderly?
  - a. Attribution of patients to care providers
  - b. Existing Vermont and national research

#### Patient and Family Survey

- 3. What things matter to the frail elderly and their families?
  - a. Patient and family survey of target service area population
  - b. Existing Vermont research
  - c. Literature review

#### Provider interviews

- 4. What things matter to the frail elderly and their families?
- 5. What works well and what doesn't?
- 6. What practice redesigns could improve care?
- 7. What are the financial and regulatory barriers to giving needed care?
- 8. What, in terms of payment models, works now and what doesn't?; and
- 9. What are practical, meaningful measures of value?

#### **Deliverables**

The effort will deliver a written report and a formal presentation to the VHCIP Payment Models Work Group on findings and recommendations for next steps to increase the value of health care to frail elders.

The claims and clinical data analyses will be performed by in state experts.

The patient and family interviews will be done with the assistance of recent medical school graduate with recent experience in organizing care for seniors; a validated research tool will be used.

The provider interviews will be done by in state researchers. Approximately 15 providers will be interviewed in each of two primary care service areas, Gifford Health Care and Little Rivers Health Care, spanning all or parts of Orange, Washington, Caledonia and Windsor counties.

Pursuing High Value Care for Vermonters								
Frail Elderly Payment Innovation								
Personnel								
Director	\$	34,968.50						
Business Manager	\$	1,976.54						
Operations Director	\$	1,976.54						
Administrative Assistant	\$	1,078.11						
Personnel subtotal	\$	39,999.68						
Fringe								
80	\$	8,742.13						
Travel	T	5,7 72.13						
Mileage	\$	1,130.00						
Parking and Tolls	\$	25.00						
Equipment	•							
Equipment	\$							
Supplies, meetings	<b>,</b>	_						
Facility cost/meals per participant	\$	600.00						
Printing/supplies	\$	250.00						
Conference calls; webinars	\$	250.00						
Website	\$	500.00						
Supplies subtotal	\$	1,600.00						
Indirect	7	1,000.00						
mairect	A	6 440 60						
	\$	6,149.68						
Contracts								
Clinical champion	\$	3,062.81						
Clinical content expert	\$	1,531.41						
Clinical content expert	\$	1,531.41						
Qualitative Researcher	\$	24,600.00						
Project management and measurement	\$	1,620.00						
Patient and Family surveyor	\$	10,000.00						
Contracts subtotal	\$	32,345.63						
Total								
	\$	89,992.11						

# **Gap Remediation Proposal**

# Proposal to the VHCIP HIE/HIT Work Group

November 19, 2014





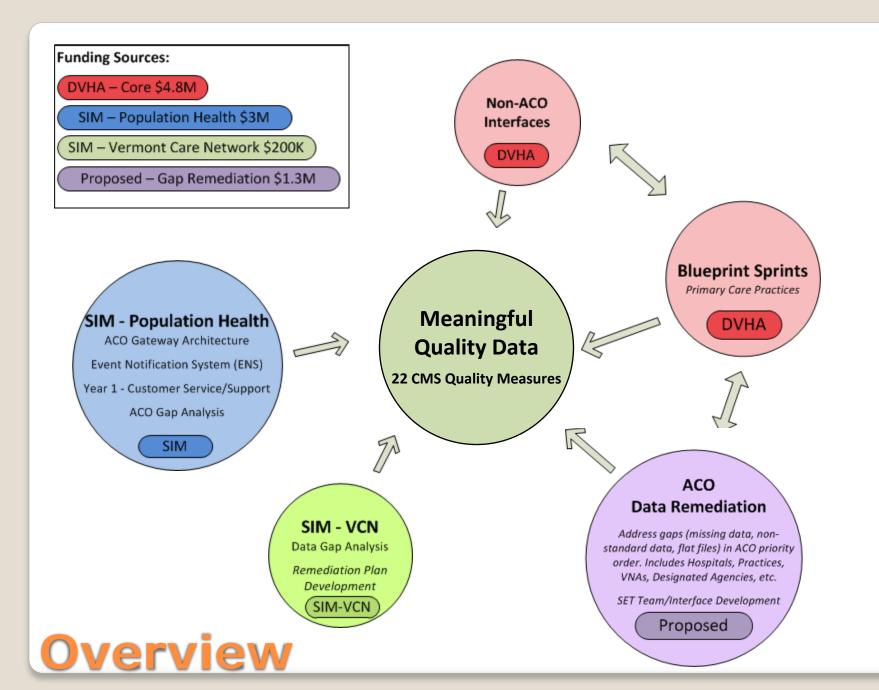




Achieve accurate, comprehensive performance data utilizing electronic health records (EHRs) and the Vermont Health Information Exchange (VHIE)

- ✓Interfaces
- ✓ Data Analysis and Formatting
- √ Terminology Services

**Key Components of Remediation** 



### Interfaces must exist

- To Data must be collected
  - Data must be sent
    - Data must be formatted correctly
      - Data must be **coded** or normalized
        - Data must be **complete**, accurate and consistent

# State of Remediation for ACO Providers Based on Beneficiary Population Size

43 Top Priority ACO Providers Remediated



## **Terminology Services**

"Data must be coded" "Data must be complete"

### **Data Formatting**

"Data must be formatted"

#### Data Analysis

"Data must be collected" "Data must be sent"

#### Interface Development

"Interfaces must exist"

Goal: from 13% -> 62%\*

\*All ACOs have identified interface priorities. Expectation is to achieve 62% of beneficiary data for ACCGM and OCV top priority practices.

CHAC beneficiary totals TBD.

# SET Team -

- Medicity resources dedicated to VT-only interface development for a six month period.
- Approved as part of previous SIM funding to accelerate interface development
- Purposely delayed by VITL because Medicity was not done with previous work on VITLAccess

SET Team approval required as a prerequisite to other remediation work

# **ACO and VITL Recommendation**

Type of Cost	Cost	
SET Team/New Interface Development (6 months)  *Prerequisite**	\$650,000	
Gap Remediation (1 Year)	\$367,500	
Terminology Service (2 years)	\$284,000	
Remediation Proposal Total	\$1,301,500	



- Quarterly gap analysis reviews
- Monthly status reports regarding remediation progress
- Develop progress metrics
- Just in Time communication of roadblocks, obstacles, issues, etc.

# SET Team/New Interface Development

Accelerates interface development. This is a Prerequisite for full data remediation.

# **Data Analysis and Formatting**

✓ Increases the percentage of data that can meet the ACO quality measures in an electronic reportable way and reduce the need for chart abstracts (aka chart "pulls").

# **Terminology Services**

Enhances clinical data quality

Funding approval is needed so that we can help the ACOs meet their goals in a timely manner



# **Questions?**

# **VHCIP Operational Plan Update**

Georgia Maheras, Project Director, VHCIP November 21, 2014



# What are we trying to accomplish through this project?

- Align policy, investments and payment to support a "high performing health system" in Vermont
- The aims of the VHCIP are to improve care, improve health and reduce costs
- How?
  - Enable and reward care integration and coordination;
  - Develop a health information system that supports improved care and measurement of value; and
  - Align financial incentives with the three aims.
- The whole thing is a public/private partnership



# What would constitute success?

A health information technology and health information exchange system that works, that providers use, and that produces analytics to support the best care management possible.

A predominance of payment models that reward better value.

# A system of care management that is agreed to by all payers and providers that:

- utilizes Blueprint and Community Health Team infrastructure to the greatest extent possible
- fills gaps the Blueprint or other care models do not address
- eliminates duplication of effort
- creates clear protocols for providers
- reduces confusion and improves the care experience for patients
- follows best practices



11/18/2014

# **Progress to date:**

- Payment Reforms
  - Launched Commercial and Medicaid Shared Savings Program
    - Standards and Quality Measures (Years 1 and 2)
  - Episode of Care analyses
- Investments in Vermont's health information system
  - ACO Population-Based Collaboration
  - ACTT Proposals
- Duplication and gaps in Vermont's care management system
  - Survey
  - Learning Collaboratives
  - Care Management Standards



11/18/2014

# **Update on ACO Shared Savings Program**

#### Attributed Lives by ACO by Respective Payer to date

	Medicare	Medicaid	Blue Cross Blue Shield VT	MVP	Total
OneCare Vermont	54,746	27,400	20,449		102,595
Community Health Accountable Care (CHAC)	5,980	20,068	9,906		35,954
Vermont Collaborative Physicians/Accountable Care Coalition of the Green Mountains (VCP/ACCGM)	7,509		7,830		15,339
Total	68,235	47,468	38,185	N/A	153,888

Note: Cells shaded gray indicate that those ACO and Payer decided not to enter into a Shared Savings Program Agreement.

Updated: With Medicare, Medicaid and BCBS Counts on 10/30/14



# **Progress to date:**

- Population Health
  - Plan development
  - Accountable Health Communities
- Workforce
  - Symposium (11/10)
  - Demand Modeling
- Sub-grant program: rounds 1 and 2
- Self-evaluation starting up



11/18/2014

# **Upcoming in 2015:**

# **Delivery System Reform:**

Launch Learning Collaboratives

# Payment Reform:

- Year Two Shared Savings Program
- Episodes of Care: data sharing

# **Technology Investments:**

- Telemedicine
- Continue Gap Analysis and remediation



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# **Upcoming in 2015:**

- Evaluation
- Blueprint alignment:
  - Data
  - Care management
- Continued Education/Reporting
  - Shared Savings Program modifications
- All-payer waiver



# **Inter-related systems**

